

IT Consulting and Staffing Services

Jacqueline B & Associates (JBA), is a leading woman owned IT consulting and staffing services corporation founded in 1979. Our clients gain access to extensive highly qualified resources from:

- Our partnerships with leading technology and consulting organizations,
- Our network of outstanding professionals throughout the world,
- Our exceptionally thorough recruiting activities and
- Our dedication to the success of their business.

**A reliable “on-demand” partner for our clients and their “portal”
to highly qualified technology professionals.**

Our History

JBA was founded in 1979 by the President and CEO, Jacqueline Buickians. With a B.S. and M.S. in Computer Science from the University of Houston, Jacqueline worked in the oil and gas, and defense industry in Texas, starting as a mainframe programmer and then moving on to manage large projects. As a Project Manager, Jacqueline began recruiting consultants to work on her various projects. In 1979, she incorporated as Jacqueline B & Associates and began providing staffing services to major corporations through out the country.

As a result of Jacqueline’s own experience as a programmer and Project Manager she has an intimate understanding of the internal IT process. And she has infused JBA with respect, dedication and passion for her client’s success.

Alliances / Partnerships

JBA has established alliances/partnerships with outstanding companies in their fields to add skills, technology and insights applicable to the industries we serve. Through our partnerships we are able to compliment our services and provide you, the client, with the best resources and intangible benefits.

Corporate Vision

We view our relationship with our clients as one of partnership. Our service strategy takes into account our clients' long-term needs while providing added value to even the shortest of engagements. We view each assignment as an opportunity to contribute to our client's success as well as strengthen our business relationship with them.

With the objective of constantly increasing the satisfaction of our clients, candidates, and employees, JBA is committed to the development and the provision of quality services in accordance with each client's needs, at competitive prices and within deadlines. This policy is endorsed by the company as a corporate entity as well as by each of its individual members.

In order to efficiently promote this policy, each team member of JBA respects the needs of our clients and provides their best service to respond to these needs. Equally, our concepts and specifications are continuously reviewed and updated according to established norms in order to anticipate and accommodate the future demands of our clients and our industry.

Overview of Services

JBA integrates a broad range of services and consulting capabilities to help your business realize the full value of information technology. JBA can provide you the critical individual you need to manage one or more projects, provide strategic direction, fill an immediate short-term opening, or be a contributing team member. Or, we can help you bring in an entire team. Our services include recruiting for both contract and permanent requirements for any position in your IT division, from System Architect, Project Manager, Strategic Consultant or Subject Matter Expert (SME), to "worker bee".

- **Project Support**

Traditionally referred to as staff augmentation or IT Staffing, JBA provides individuals or teams to client IT Projects to help deliver specific application components or fulfill particular project functions. In these situations, the customer maintains responsibility and control for project management and deliverables.

- **Project Manager Staffing**

Project leadership with or without other JBA technical professionals assigned to the project. Our project managers perform the role of facilitator, and the customer retains control for deliverables and results.

- **Application Support**

Our company has in-depth capabilities in platform migration and software maintenance. We have extensive experience and expertise in mass change projects.

- **Onsite Projects**

Working at the customer's location, with responsibility for deliverables, JBA supplies the majority of the project team's skills and personnel. The client often provides some subject-matter expertise and technical support to facilitate the transition to post-implementation operations and maintenance.

- **Offshore Projects**

Services available include the "how to" for setting up an offshore development center, due diligence for selecting the right vendor and developing a successful transition strategy and learn about the countries with Offsite Development capabilities.

- **Vendor Management Programs**

Our company serves as the single point-of-contact for all your requirements for IT contractors. All IT support vendors work through JBA, receiving your requirements from us. We handle all administrative matters for you, and work with the other vendors to ensure all contractors meet our customer's exacting standards. You deal with one vendor for all your IT contractor needs, thereby reducing administrative costs.

Our Methodology

The JBA method is to recruit for every requirement regardless of length of contract or term of employment. Our goal is a 100% match to our clients' needs. JBA does not "hire-to-the-bench" and then present a candidate that is a "75%" match to a client's requirement. Yet, because of our extensive database, network partners and professional affiliations we are able to present an excellent candidate choice in less than 48 hours. Our clients rely on us for this level of quality and responsiveness.

- **Creating Detailed Position Specifications**

The search and qualifying begins by creating a detailed position specification that includes a description of responsibilities, and the expectations for the ideal candidate, location, target start date, target cost, term of conversion. After identifying critical elements that every candidate must meet we review only those candidates whose backgrounds include all of the agreed-upon qualifications.

- **Qualify on Technical Criteria**

JBA utilizes a two part screening process on prospective candidates. If the candidate passes the initial recruiter screening s/he is then referred to the technical screening process.

- **Corporation Culture Qualifications**

With our clients, we determine the most significant characteristics of the work culture. Is the atmosphere formal and structured? Casual and flexible? Is risk tolerance important? Do most employees leave at 5:00 - or stay until late in the evening? Is someone from a corporate environment going to fit in as well as someone from a more shoot-from-the-hip, startup background -- or vice versa. By understanding your company's culture, we are better prepared to assess a candidate's potential fit.

- **Reference / Background Check**

This includes verification of work status, verification of work history, phone interview with recent work related references and, where requested, criminal background investigation.

Industries Served

Aerospace (Lockheed Martin) • **Airports** (Burbank Airport) • **Automobile** (American Honda, Toyota, Nissan) • **Banking/Financial** (Sun America, Jefferies, Alltel, Digital Insight) • **Consumer Products** (Walmart) • **Entertainment** (Disney, NBC, Warner Music, Warner Bros, Paramount Pictures, Sony, MGM, Dreamworks) • **Electric Utilities** (Aera Energy) • **Electronics** (Canon) • **Food and Beverage** (Rykoff) • **Gas Processing** (Arco) • **Gas Utilities** (Sempra Energy) • **Health Care** (Kaiser, UCLA Medical Center) • **Insurance** (Arbella, Countrywide, Farmers Insurance Group/Zurich Financial, 21st Century, Kentucky Farm Bureau, Nationwide, Topa Insurance) • **Pharmaceutical** (Merck/Medco) • **Research and Development** • **State/Local Government** (State of Oregon) • **Telecommunications** (Bell South) • **Travel** (ABS Incentives) • **Wholesale/Retail** (Albertson's) • **Web Applications** (Aptegrity)

Clients

With offices and representatives, in the **United States, Australia, Europe, Eastern Europe and India**, we are able to engage a clientele-base of an international basis.

21st Century Insurance • American HONDA • Fidelity Financial • Authentic Apparel • Bank of America • Bechtel • Blue Cross of California • Capgemini Ernst & Young • Capital Group Companies • Cincinnati Bell Information Systems (CBIS) • City of Los Angeles • Computer Science Corporation (CSC) • County of Los Angeles • Countrywide Financial Systems • Department of Defense (DoD) • Honeywell • IBM • Jefferies • Kaiser Permanente • KCET PBS Channel 28 • Kentucky Farm Bureau • Kinko's • MCA / Universal • Microsoft • Nationwide Insurance • Nestle • Nissan USA • Origin IT • Phillips Electronics • PriceWaterhouseCoopers • QUALCOMM • Sempra Energy / Southern California Gas Company • TRW Government • UNISYS Corporation • Walt Disney Imagineering • Warner Music • Zurich Financial / Farmers Insurance Group

For more information

Headquarters: Los Angeles, California

JBA

283 South Lake Avenue Suite 210
Pasadena, CA 91101
Tel. (626) 844-1400
Fax (626) 795-9401
Email: info@jbai.com